



# Whose life have you changed today?



**As from January 2019 we are looking for a Sales & Training Consultant for our office in Paris**

- ✓ Are you passionate about bringing out the best in people?
- ✓ Are you driven by sales achievements and new challenges?
- ✓ Are you an internationalist navigating easily between cultures?

**If you answer these questions with Yes, you may be the person we are looking for!**

<b>Your mission</b>
<ul style="list-style-type: none"> <li>✓ Acquire new clients in different industry sectors for training, coaching and change assignments</li> <li>✓ Be responsible for the entire sales process from the first contact to contract negotiation and conclusion</li> <li>✓ Develop and expand long-term client relationships</li> <li>✓ Carry out consultancy-based trainings and coaching sessions in our unique and impactful style</li> <li>✓ Lead workshops</li> <li>✓ Manage project coordination for your international training/change assignment</li> </ul>
<b>About you</b>
<ul style="list-style-type: none"> <li>✓ You are a consultative salesperson with a commercial track record</li> <li>✓ You are familiar with working at management level</li> <li>✓ You are passionate about people development, talent management and change processes</li> <li>✓ You are a team player and experienced in international surroundings</li> <li>✓ Attention to detail and quality forms the bedrock of your client service</li> <li>✓ You have a relevant (university) degree</li> <li>✓ <b>Your mother tongue is French</b> and you are at least fluent in English. Further languages are an asset.</li> </ul>
<b>About us</b>
<p>Within Krauthammer we believe that engagement is the 21th century X-factor of organisations. Engaged people drive performance and people are the main drivers of sustainable competitive advantage. Our focus is increasing your people's engagement through behaviour change. With embedded offices all over Europe, in the Americas and Asia, and a bonded network of partners worldwide, we deliver in native languages in more than 50 countries.</p>
<b>Our offer</b>
<ul style="list-style-type: none"> <li>✓ A professional and international environment in which learning and development are obvious</li> <li>✓ Yearly time dedicated to your personal development at Krauthammer University</li> <li>✓ A clear promotion track, competitive remuneration and the potential to become a partner</li> <li>✓ Dynamic and friendly working atmosphere in international teams</li> </ul>
<b>Ready to change your life?</b>
<p>Please send your motivation letter and your complete CV in English by email to Emmanuel Lahet:  <a href="mailto:elahet@krauthammer.com">elahet@krauthammer.com</a></p>

**More information about Krauthammer:**  
 Website: [www.krauthammer.com](http://www.krauthammer.com)  
 LinkedIn: [www.linkedin.com/company/krauthammer](http://www.linkedin.com/company/krauthammer)  
 Facebook: [www.facebook.com/krauthammer.corporate/](http://www.facebook.com/krauthammer.corporate/)