



Whose life have you changed today?

As from **August 2019** we are looking for a **Sales and Training Consultant** based in **Shanghai**

- ✓ Are you sales driven, creative, inspirational, able to get things done and do you have an international mind-set?
- ✓ Are you able to cope with change and find new sales, networking, and business opportunities?
- ✓ Are you on top of your game in a fast and constantly changing global working environment?
- ✓ Are you interested in people development as well as in business results and opportunities to improve them?

Your mission

As a Krauthammer consultant, you have two main responsibilities: You are responsible for the acquisition of new clients and projects in training, coaching and change management as well as for the entire sales process from the first contact to contract negotiation and conclusion. Your other main responsibility is to work on the development and expansion of long-term client relationships, carrying out training and coaching, leading workshops and project coordination for your international training/change assignments.

About you

- ✓ You are a consultative salesperson with a commercial track record
- ✓ You are passionate about strategic sales, people development, talent management and change processes
- ✓ You are familiar with working at management level
- ✓ You are a team player and experienced in international surroundings
- ✓ Attention to detail and quality forms the bedrock of your client service
- ✓ You have a Master degree in a relevant direction (such as: Business Economics, Work and Occupational Psychology, Sociology, Communication and HR)
- ✓ You are fluent, spoken and written, in both Chinese and English.

Our offer

- ✓ A professional and international environment in which learning and development are obvious
- ✓ Yearly time dedicated to your personal development at Krauthammer University
- ✓ A clear promotion track, competitive remuneration and the potential to become a partner
- ✓ Dynamic and friendly working atmosphere in international teams.

About us

Within Krauthammer, we believe that engagement is the 21st century X-factor of organisations. Engaged people drive performance and people are the main drivers of sustainable competitive advantage.

Our focus is increasing people's engagement through behaviour change.

With over 45 years' experience in Human Capital Development, Krauthammer is a specialist in releasing the potential of individuals, teams, and organisations.

When opting for a career in Krauthammer, you choose a partner recognised for outstanding quality, professionalism, and are able to focus on concrete results - keeping a sharp eye on Return on Investment within a broad range of career and development opportunities in consultancy.

With embedded offices all over Europe, in the Americas and Asia, and a bonded network of partners worldwide, we deliver in native languages in more than 25 countries.



More information about us

Krauthammer.com – [LinkedIn](#) – [Facebook](#) – [YouTube](#)

Ready for a challenge?

Please send your motivation letter and your complete CV in English by email to

Emmanuel Lahet: elahet@krauthammer.com